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Finalisation of accounts with examples pdf

Companies will examine current economic trends such as consumer demand, market size, and the number of competitors. With this analysis, companies focus on deciding which industries are best for their products and services, and then planning for the plants and equipment needed to create successful business operations. As companies begin to produce goods and services, executives should review each level of the company to ensure that each department is at its peak. Some departments may need to be thoroughly overhauled to re-create a competitive environment that produces high-quality goods and services. Management will also use accounting information to determine whether competitors can be purchased to improve operations or enter new markets with existing production facilities. The greatest need for accounting information is to determine overall profitability. Sales, manufacturing costs, inventory, and expenses are all recorded and presented to the company's management, so you can determine the level of profit for your company. Financial statements such as balance sheets or statements of cash flow may also be prepared, allowing management to assess the value of the Company and the cash generation capabilities of its business operations. When companies have a good understanding of profitability, they make decisions about cash investments and maintain income from running their businesses. Management decides how much cash should be reinvested in the business and how much should be invested in interest-burdened securities. Companies use these securities investments to generate cash outside of their business operations, resulting in higher cash flow. Accountants need to keep track of these investments so that companies don't take too much investment risk. After the company's financial transactions are properly recorded and presented in the financial statements, the accountant reviews the information to determine the strength of the operation of the business. Accountants use financial ratios to segment financial statements and compare them to industry or competitors. This analysis helps executives find weaker parts of the company and find solutions to strengthen these operations. 1 LYFE Accounting is an accounting firm founded in 2017 with three teams. Headquartered in Atlanta, We offer financial accounting and accounting solutions for customers in a variety of industry, including business services, e-commerce, and healthcare. NOTABLE PROJECT LYFE ACCOUNTING HANDLED THE REAL ESTATE AGENCY'S TAX PREPARATION AND REPORTING WORK. LYFE accounting was able to work well with the agency's staff. The agency was able to pay for the services of LYFE accounting after the project. RECOMMENDATIONS FOR SPECIFIC SYSTEMS OF LYFE ACCOUNTING HAVE MADE WEEKLY ACCOUNTING BY AGENCIES MUCH EASIER. I was most impressed with the way LYFE made us feel. It made us like their only clients in the way they treated us. They were always available and always in communication. - Senior Agent, Real Estate Agency Former Client Horizonz Real Estate WJB Managed Content Company 2 Basis 365 Accounting is a cloud-based accounting and financial management company based in Irvine, California. Founded in 2012, they have less than 10 employees and work mainly with small businesses in the business services, consumer products, advertising and marketing industries. They specialize financial accounting, wealth accounting and tax preparation. Notable project-based 365 provides a booring service for omnichannel cosmetics retailers in California. They migrated accounting from QuickBooks to Xero to improve performance and restructured software integration. Clients particularly appreciated accurate reporting and transparent pricing. They have streamlined operations - costs are reduced and incomes increase. We now have full confidence in the accuracy of the booty. Prices are transparent and the team has great integrity. — Owners, cosmetics retailers and older customers based on 3 budgets, timelines and specifications we can help you build a roster of companies that perfectly fit your project needs. Schedule a free consultation with manifest analysts. 4 5 ORBA is a full-service financial services company based in Chicago. Founded in 1977, now has a team of 63 people providing financial accounting, tax and payroll arrangements, by corties and professional witness/forensic services to midsize and small businesses. Notable project web design companies needed a company to help with accounting. ORBA provides tax planning, consulting and submission services to clients. ORBA's services save time, allowing customers to focus on growing their business. Jim's [project manager] advice is very clear and I was reassured about my company's accounting. With his contributions, I was able to grow in profits and revenues every year. What I find particularly valuable is that I have someone I can trust. Jim fills the role. — Founder, Web Design Company is a business support services company based in Marietta Ga. with four Indian offices in 6 to 7 Quattrone Deli, Gurgaon, Mumbai and Chennai. Founded in 2013, the team now has a team of about 2,000 people. Retail, automotive, manufacturing, healthcare and non-profit industries. Specialties include financial accounting, BI and big data consulting, financial and accounting outsourcing, tax preparation, and back office services. Notable project Quattro handled data processing by business service providers to streamline the business. Outsourcing makes your day-to-day work more effective. It makes us more efficient. — Business Service Provider Former Customer Pennington Quality Market Quiznos McCormick Seminary 8 9 Pasquesi Partners LLC is a Chicago-based accounting firm. They were founded in 2014 and have a team of fewer than 10 people serving the company, mainly in the legal, business services and healthcare and healthcare industries. The company specializes in financial accounting and tax preparation. Notable Project Pasquesi Partners LLC provided business accounting services for talent recruitment companies. Clients needed companies that supervised customer billing, business credit card and checking account management and taxes. They helped us develop a better understanding of costs by helping our customers with all their needs. I now understand the importance of payments and timing and have due diligence to set aside money for taxes. — Chairman, Talent Recruitment Company Former Customer SafeCharge HerFront Enhanced Compliance Solutions, Inc. Awards Hubdoc: Top 50 Cloud Accountants, North America (2017) 10 SellerPlex is a financial company founded in 2018 with more than 10 professionals. They provide financial accounting and business consulting solutions for all small and medium-sized enterprises in e-commerce. Notable project seller Flex provided financial audit services for e-commerce companies. SellerPlex managed book booking among other services. The company was able to optimize its operations thanks to SellerPlex. Easy communication and they use a clear process to guide all customers through their services. - Approximately 30 member teams of e-commerce company former customer Flojos ComfyBumpy Nature's Hangouts 11 12 accounting partnership have provided comprehensive accounting services focused on tax preparation, payroll processing and accounting for customers since 2006. In one particular project notable, the accounting partnership provided tax services and booring laws to digital studios based in the UK. Their work has helped clients focus on what they've been doing with peace of mind about their finances. Communication is consistently easy and you can email back and forth to get the job done with complete professionalism and good work ethic. If you ever have any questions, they take it very seriously and answer it quickly in certain terms until you are completely satisfied. It has really been a great asset to their service. Founded on 13 14 15 16 17 18 19 2007, The outsourcing service has a team of 24 people providing tax preparation, payroll processing, accounting, and financial accounting services to clients. Typically, the advertising, business services, real estate, consumer goods, and IT industries serve small and medium-sized market companies. Notable Project Mind Space Outsourcing Services partnered with coffee companies to supply accounting services. They provided clients with the maintenance of books on more than 10 legal entities, salaries and quarterly taxes. This partnership has been a success for our customers' business. The best accounting organization in more than 30 years. I have a team at my disposal who are ready to carry out my own needs. Very reliable. Excellent service ethics. They move on. — Coffee Company Former Customer 21 SF Bay Financial is a San Francisco-based financial services provider. Founded in 2005, it has a team of fewer than 15 employees. Their services are split across financial accounting, tax preparation and book accounting volumes. Notable projects SF Bay Finance has provided tax preparation and money-set services. They advise on specific accounting needs for clients, such as different tax situations. Their support did not result in accounting mistakes and customers are satisfied. We were happy with their service and didn't have any tax problems. — Owner and executive producer, video production company former customer alchemist Filepicker.io Bar Bend Law Group Crush Pass Photofilm 22 23 24 26 27 28 30 31 32 Accounting LLC is an accounting firm based in Chicago with two or more professionals. Founded in 2018, the company provides a wealthy and FAO service for a wide range of customers, from small and medium-sized enterprises to large companies in consumer goods and e-commerce. Notable project accounts repreneur LLC managed the booding and financial planning needs of food production companies. The company was not satisfied with its previous partner and instead decided to work with Accountrepreneur LLC. The company has been partnering with The Schurrenreux LLC ever since. Alex really knows the food industry, so it's what make him so valuable. He is never wrong. - Founder, food production company former customer Blake's seed-based COCO5 Group Inc 33 Nimbl is a CPA company founded in 2018 with fewer than 50 professionals. Based in Salt Lake City, Utah, they provide tax preparation, payroll processing, and reporting services for small businesses. Notable Project Nymble provided financial consulting support to digital agencies. The agency wanted to learn how to advance its financial management efforts. Nimbl has helped agencies save significant time through insights. They solved the problem quickly and effectively. - Former Digital Agency Customer 34 35 MAVENTRI is a full-service digital company based in Ashburn, Virginia, founded in 2009, with HR consulting and outsourcing, web design, strategic and financial accounting. Most of our customers are in financial services and marketing and advertising. Notable projects MAVENTRI handled annual financial compilations and monthly and quarterly banking adjustments for government contractors. For additional services, the tax filing, budgeting, and forecasting MAVENTRI team was able to quickly understand the details of our work, from contracts to revenue and costs, to the impact of these factors on our benefits and everything in between. It's clear that we're experts in what they do because we don't have to speed up on anything. — Frisco Block Parti Carmack Moving & Town - India, a government contractor for Storage 36 TopSource Global Solutions, is a financial and HR company with more than 50 employees in 2004. Headquartered in Mumbai, India, they specialize in payroll processing, financial accounting and HR services for both small and medium-sized enterprises. Notable Project TopSource Global Solutions - India has provided HR and payroll services for consulting. The consultancy wanted an accurate salary on time each month. The whole process of TopSource Global Solutions - India has been in the process since the first month. The workflow worked accurately according to documentation and consensus schedules. - Senior Consultant, Consulting Former Client RPG Life Sciences Rebel Food Integration 37 38 39 40 Avenue Finance is an accounting firm founded in Zurich, Utah in 2020. The team of fewer than 10 employees primarily provides accounting to small clients in the business services, advertising, consumer goods, IT and real estate industries. Notable Project Avenue Financial provided a booring service for digital marketing agencies that needed support in this area after struggling for some time. Their work also includes forecasting, budgeting and strategic advice. They helped customers increase their profits thanks to financial data and analytics. ... They did a really good job, especially considering we went through four booring companies before them. - CEO, Digital Marketing Agency Former Customer Grubmarket OpenAI Invitae 41 42 43 44 Yggdrasil Financial LLC is an accounting firm based in Miami. In 2019, a team of about five employees was established. They mainly split their services between tax preparation, payroll processing, dues, and financial accounting for small and medium-sized businesses. Notable Project Yggdrasil Financial LLC provides full-fledged accounting services for workforce consulting. Some tasks included managing bookies, setting up invoices through QuickBooks, and creating cash flow forecast models. Their services have had a significant positive impact on clients used to control their finances internally. With their support, we have made tremendous improvements in managing the financial aspects of our business. — Employee Consulting Ex-Client Fitzgerald Picture Me Paris 45 Abacus Consulting is a marketing company founded in 2016. A team of 37 employees based in Toronto, Canada, specializes in social media marketing. It primarily serves companies in the arts, entertainment and music, consumer goods and services and financial services industries. z Notable Project Abacus Consulting worked with video app companies to implement strategies and develop social media advertising campaigns. The team also helped create, test, and report on content. Customers were impressed with the quality of their work. They were effective marketers on Facebook. We have a list of highly qualified leads obtained for low CPI, so Abacus has succeeded in this regard. - Head of Growth, Video App Former Client DMZ Star Wars Butt Bee dermalogica Dropbox 46 47 48 49 50 Pages 2 51 Bharmal & Associates, Inc. is an accounting firm based in Irvine. Since 1993, more than 10 teams have specialized in tax preparation, financial accounting and business consulting for clients in the construction, retail and financial services industries. Notable project glass installation company to make up for the work of CPA in the past Bharmal & Hired Associates, Inc. The team provides insanity, payroll and tax services. We provide efficient and transparent services that meet customer expectations. The team will truly give you the best advice. — Owner, Glass Installation Company 52 Bloomer & Associates, CPA, PC is a financial company based in Greenville, S.C. with more than 10 employees. Since they were founded in 1997, they have provided financial accounting, business consulting and tax preparation solutions. They mainly work with small businesses. Notable Project Bloomers & Associates, CPA, and PC provided accounting services for digital agencies. The agency has been seeking to outsource its accounting needs. Blumer & Associates, CPA, and PC provided monthly coaching sessions as well as general accounting services to improve their businesses. I don't have areas where they need to improve; I'm really happy with them. - Digital agency ex-clients 53 according to budget, timeline and specifications we can help you build a roster of companies that perfectly fit your project needs. Schedule a free consultation with manifest analysts. 54 Crowe is a public accounting, technology and consulting firm based in Westborough, Massachusetts, with other offices in Chicago, New York City, Indianapolis and South Bend, Ind. Founded in 2005, it has grown rapidly to 5,304 employees providing CRM consulting and SI, application management and support, tax and payroll preparation, and financial accounting services. Notable project software development companies needed agencies to implement data migration projects. Crowe ran a data migration from CRM 3.0 to the latest version. Crowe now provides client custom development and CRM support as needed. I think the quality of the products they offer is High. Because they focus on one product, they usually do it very well the first time around. — President and Owner, Software Development Company Former Customer Mitsubishi Trust iRacing.com founded in 2017, Rampart Insurance Services 55, GTA Accounting is a financial accounting firm based in Scarborough. This three-man team provides financial accounting services for financial accounting, tax preparation, payroll processing, and accounting. The company has additional offices in Mississauga, Canada, and Oakville, Canada. Notable project GTA accounting provides corporate accounting and account management services to management consulting firms. The team leverages a flexible and transparent approach to maintain an open line of communication with customers. The team sincerely cares about their customers. I felt undervalued at the time for their comprehensive service. — Owner, Consulting Firm 56 57 58 59 60 61 62 63 64 65 A and A Associate L.L.C a management consulting firm in Dubai, is a management consulting firm in the UAE. With about 100 team members, they mainly work with midmarket businesses in the financial services industry. Founded in 2010, the plant has 10 years of experience in financial and accounting outsourcing and tax preparation. Creative agencies A and A Associate L.L.C. Working with C, notable project partners provide months of accounting services. Their work also includes quarterly filings for VAT, annual audits and financial reporting. Qualified teams always provide quality reports. As a result, internal stakeholders are satisfied with their participation. Their communication is strong, they are always responding. Our company is happy with the communication. They are both CMA and CA qualified. — Operations Manager, Creative Agency Former Client Indoor FZ LLC VVIP Ticket Hospitality and Events Monaco Vistech Solutions DWC LLC 66 BBK Partnership is a London-based accounting firm founded in 1987 with more than 10 members. They offer tax preparation, payroll processing and booding solutions for a wide range of clients. The notable Project BBK partnership provided accounting consulting services for creative agencies. BBK partnerships also help with booding consultations. These consultations helped the agency save a significant amount of funds. The BBK partnership has enough insight to discuss how the business is doing and can provide feedback that we really appreciate. - Creative Agency Former Customer Fishfinger Creative Agency 67 68 Rockwell Capital Group is an accounting firm founded in Glendale, California, in 2011. A team of two or more teams provides accounting solutions to small and medium-sized businesses in a variety of industries, including business services, advertising, and real estate. Notable Project Rockwell Capital Group provided accounting services for insurance brokerages. The broker is Rock and Roll Capital Group and requires a booding. The brokerage is pleased with Rock and Roll Capital Group's business contributions. Unlike other accounting firms, they are quick and easy to get. - Manager, Insurance Brokerage Former Client Broadway Insurance Services, LLC Turn Source Imaging 69 70 71 Grayson Tax and Consulting is an accounting firm founded in 2012 and based in Columbus, Ohio. With more than 10 members, they provide tax preparation, accounting and financial accounting services for small and medium-sized businesses across a variety of industries. Notable project Grayson Tax and Consulting has provided tax preparation and projecting solutions for real estate companies. The company needed help changing to S Corp to save money on its tax returns. Greyson tax and consulting helped the company save more than \$30,000 in taxes in just one year. Being able to ask important questions and get accurate answers in a timely manner has helped me improve the way I run my entire business. - Owner, former client of real estate company Engel & Volkers Jacksonville 72 73 74 74 75 H.D. Rose & Associates is an accounting firm based in Riverwood, Illinois. The company has a team of about 15 people who provide financial accounting, tax preparation and reporting services to various clients. Notable Projects H.D. Rose & Associates provides PR companies with accounting and financial consulting services. They saved clients about \$100,000 a year by saving them taxes and streamlining the process, allowing client companies to grow. He [H.D. Rose] was timely and strategically organized in his follow-up. I didn't have an organized and thorough accountant. - Owner, PR company Former client 76 77 78 OPKO Financial is an accounting firm based in Yiwuan, Hong Kong with more than 10 employees. Founded in 2012, it offers tax preparation, payroll processing and reporting solutions for a wide range of customers. Notable project OPKO Finance provided accounting and BPO services for wholesale companies. The company wants to outsource both BPO and accounting requirements. OPKO Finance helped the company make positive financial decisions. I very much like that they respond to problems and work to find the best solution. - Employees, wholesale company Coinup Limited Somasia BARBECUE LTD ARENA Consulting Co., Ltd 79 CLM Controller is a Sao Paulo-based accounting firm with approximately 50 employees. Since 1981, the company has honed its services in financial and accounting outsourcing, tax preparation and payroll processing. Their clients consist of small and medium-sized enterprises and mid-market companies. Acquiring the financial processing needs of notable project global distributors, CLM controllers manage the company's tax, payroll and accounting processes. Their work was compatible with tax regulations, which made internal leadership better at peace of mind. CLM has always had all the doubts that an open and competent I have to do with the company. Accounting, payroll and payroll perspectives. - Partner, global distributor former customer Satcom Direct Vandelande Industries Cervejaria Proibida Viacom Grupo Doria 80 81 Makeworth Accountants is an accounting practice based in Harrow, England, along with other UK offices in Ilford, Holborn and East Kilbride. Founded in 2013, the company has more than 15 teams providing payroll processing services to small and medium-sized enterprises in a variety of industries, including financial accounting, tax preparation, accounting, financial and accounting outsourcing (FAO). Notable project water services companies have hired Makeworth accountants to provide a wide range of accounting services, from boody to other financial services. The Makeworth accountant was able to inform the company of financial issues in advance and met expectations of conducting accounting work. They were very successful in helping my business. - General Manager, Water Services Company Former Customer Pat Keating HR Solutions Ltd, UXLI Ltd, BINAire Limited C.H. Carpentry and Join Limited 82 83 Salinir Accounting and Finance is a team of more than 50 people based in Basildon, founded in 2008. Notable project Salinir Accounting and Finance provided accounting and taxation services to kitchen design companies. They offered clients counseling focused on how to improve accounting and tax practices within the company. Customers were pleased with the service, noting how the support of Salinir accounting and finance has led to significant company growth. They exceeded our expectations and 70% that we could decrease our tax bill. — Managing Director, Kitchen Design Company Former Customer Taylor Custom Dominator Club Pirates That Spicy Rum Popsky London Awards Basildon District Business Awards: Winners (2008, 2009), Basildon Business Awards: Winners (2011 - 2014) 84 85 86 IQ Back Office is a financial, accounting and HR company based in El Segundo. The company was founded in 2002 and has grown into a team of 240 employees. IQ BackOffice provides BPO/back office services, financial accounting, and voice services, not voice. Notable project healthcare companies needed outsourced support to help them work more efficiently. IQ BackOffice provides payment processing, cybersecurity, data, and legal services that have made the company more efficient, innovative, and proactive. They use innovative technology and provide great security... Nothing needs to be improved. — Healthcare company Continental Intermedial Group 87 88 89 90 91 Lombardo Wagner Irs & Company, LLC is an accounting firm founded in 1990. The team of 14 employees is headquartered in Annapolis, Maryland, and has a second office in Easton, Maryland. They are financial accounting, taxes and ready, and booring. They offer mid-market and small businesses in a variety of industries, including healthcare, government and retail. Notable Project Lombardo Wagner Ayers & The company handled accounting for digital agencies. They reviewed, validated, and closed the book for their clients' monthly accounting. Customers rated the company as effective communicative and willing to help. They helped us make financial decisions and provided feedback on company strategy, especially when it comes to taxes. — Digital Agency 92 93 94 95 96 I + B Growth Accountants is a team of financial professionals based in Seattle. A team of seven provides financial accounting for small and medium-sized businesses. Notable Project I+B | Growth accountants have helped financial services companies transform their financial statements into GAAP compliant formats. They transferred the information from a PDF set to an Organized Excel spreadsheet. The project was completed accurately in less than a week. They work within U.S. standards and can complete tasks in a timely and accurate manner. — CEO, Financial Services Company Former Client 97 98 99 100 Pages 3 101 102 Kudos PRS Chartered Accountant is an accounting firm based in Dubai with more than 10 employees. Founded in 2009, it offers financial accounting, FAO services and business consulting solutions for a wide range of clients. Notable project Kudos PRS Chartered Accountants provided logistics and audit solutions for supply chain companies. The company worked with Kudos PRS Chartered Accountants in 2015 to provide audit support. They have worked with Kudos PRS chartered accountants to this day. They have a good team of people working there. - Finance manager, supply chain company former customer Al Mostazeed Group Bin Suloom Group Heilbronn Construction 103 according to budget, timeline, specifications and we can help you build a roster of companies that perfectly fit your project needs. Schedule a free consultation with manifest analysts. 104 105 Ethics Plus Chartered Accountants is an auditing firm in Dubai and Sharja, United Arab Emirates. Founded in 1995, the company has approximately 16 employees serving small and medium-sized customers in the consumer goods, education and healthcare industries. Services include financial accounting, business consulting and market research. Notable Project Ethics Plus Chartered Accountants handled accounting and consulting services for AR/VR companies. They consulted on how to manage their partner's booding laws and add value to their business. Deliverable delivery has had a positive impact on our partners' business and audit efforts. Their team stuck with us for every fix and we can succeed. — CEO, AR/VR Technology Company Former Customer Novo Cinemas Jaleel Holdings BPG Group 106 108 110 111 112 113 MMK A&A; A is an accounting firm based in Al Ain. A team of fewer than 10 employees was established in 2017. They mostly offer Preparation, financial accounting services, mainly for small and medium-sized enterprises. Notable projects MMK A&A; A provides financial and tax services for IT service companies. They generate financial reports and turn clients into XERO software for reports and data. The team is cost-effective and provides satisfactory, quality work that meets regulations. Every country has different tools, but they know how to do everything for us for good. - COO, IT Services Company Former Customer ALAIN Plastics Factory Friend Environmental Services Avenue Cafe 114 Tax Specialist is a tax advisory firm based in Preston, England. The company is run by one individual and was founded in 1994. Services provided by tax professionals relate to tax preparation and overcoming tax issues. Notable project tax professionals provide ongoing accounting services for digital services companies. They helped set up the company in its infancy, manage taxes through digital platforms and repeatedly oversee the company's financial situation. Clients reported satisfaction with the work of tax professionals. With a standard accountant, it's a lot of paper, time and back and forth. In contrast, tax professionals are approachable, quick to what they do, and do everything in a timely manner. We don't have to worry about our accounting anymore: it's a less headache for us. - Managing Director, Digital Services Company Former Customer ADS Automata Tama Cheese Tienda Digital 115 116 117 HM Financial Coaching is an accounting firm based in Scottish Lending Head and was founded in 2012. Two or more teams specialize in tax preparation, financial accounting and business consulting for a variety of clients. Notable project HM Financial Coaching provided accounting services for video production companies. These services included VAT returns and payroll processing. HM Financial Coaching has helped the company run more smoothly. I have no bad words. We are very happy. - Video production company 118 119 120 Liberation Department is a freelance accounting firm based in Billings, Mo. They are experts in tax preparation, set-up and financial accounting services. The notable Project Liberation Department has provided a set of set-up and accounting solutions for live video companies. The company needed someone to handle monthly booked bookings. Liberating wealth can save companies time for other operations. He is very patient with business owners like me who can fly a bit and be overwhelmed. - Co-founder, live video company former client Bendworks, Inc One Foot Productions LLC 121 122 123 124 Leaf Professional Tax Consultants R&D Salt Lake City, Utah Accounting. Founded in 2016, the company has 5 er employees serving small and medium-sized customers in manufacturing, IT and business. Services include tax preparation and business consulting. Notable project leaf professional tax consultants providing taxes Services for SEM companies. They are R&D We handled all tax preparation, consulting and research from our partners related to tax credits. As a result, partners saved more than six figures on tax savings. They are fantastic partners working together. They provided a lot of insight into their expertise and expertise, as well as other things. — CEO, SEM Company Former Customer 125 126 127 128 Carl C. Shade, CPA is an accounting firm located in McLean, Va. Since 1997, we have provided tax preparation and money-preparation services. They have about 1 team member. Notable project Carl C. Shade, CPA provides tax accounting services for startups. As an S corporation, customers needed a variety of tax services managed by Carl C. Shade, managed by CPA from the beginning. Accessibility and flexibility have been successful partnerships. He was very responsive to our needs. — Former CTO, Startup 129 New Horizons Global Partners is a PEO and recruitment agency based in Shanghai, China. Founded in 2018, the team of approximately 25 employees specializes in business consulting, HR and tax preparation. Notable project New Horizons Global Partners provided HR services for food exporters. The team was responsible for sourcing and hiring multilingual sales managers. Their rapid growth shows their performance. — Asia Pacific Sales Manager, Food Export Former Customer Hometogo TFWA XGSciences Gessi Halodi Robotics Vraken Pommery founded in 2015, Baltic Support is a non-voice BPO and financial accounting business process outsourcing company. The Lithuanian-based team of 67 people work with small and medium-sized enterprises, mainly in the information technology, e-commerce and retail industries. Notable Project Baltic support worked with healthcare companies and provided financial and supply chain support to customers. We also provided customer support for our customers' points and forwarded other invoices within the supply chain. Customers are satisfied with their work and are increasing engagement within the company. Baltic support details, and I can reduce the number of transactions required to participate, which is very helpful. We are particularly pleased with their work so far on accounting and financial reporting. We are increasing their participation and giving their teams more responsibility for our day-to-day functions. - Managing Director, Healthcare Company Former Client 131 132 Finmodellab is a financial advisory firm based in Lviv, Ukraine, founded in 2016. The team of nine employees provides financial accounting, financial and accounting outsourcing, and financial and business consulting services. Notable projects Finmodellab has helped healthcare startups prepare for seed financing. Their team developed a comprehensive model detailing long-term forecasting, capitalization, SaaS analytics metrics, and integrated tracking. Their in-depth knowledge of the field was impressive. SaaS has impressive technical knowledge of finances and the economy. — Former healthcare startup Customer Fin do East Deal Security Optimus 133 134 135 136 Dean D. Ledbetter, CPA is a freelance accounting firm based in Birmingham, Ala. They specialize in financial accounting solutions. Notable project Dean D. Ledbetter, CPA provides accounting services for Chang Film Company. Dean D. Ledbetter, CPA managing the company's business filings. This helped us free up time for our customers. They are very sophisticated and wonderful people. - Founded in 2009, Windows Film Company 137 Unity Communications is a Tempe, Arizona-based BPO company with additional offices in Global City, Philippines. Santo Domingo, Dominican Republic; San Jose, Costa Rica. The team primarily provides BPO and back office services rather than voice, but also does cloud consulting and SI and IT strategy consulting. With 28 employees, the company collaborates with midsize businesses and small and medium-sized enterprises in the telecommunications, business services and GPS, navigation and GIS industries. Notable Project Unity Communications provided customer service support to wireless companies. Customers needed a partner and realized that Unity Communications could extend call center services to the Philippines. The company provides voice mail restart, troubleshooting, and ordering services to client customers. Since working with Unity Communications, the business has gone more smoothly for customers and customers want to continue their partnerships with the company. They add value to our company and greatly reduce the number of mistakes made by customer service representatives. They are constantly getting positive feedback, and we want more employment among them. — Telecommunications Management Company AT&T, T-Mobile Ringcentral 138 Chan H. Park is a freelance accounting service based in Towson, Maryland. They provide tax preparation and boody solutions for our customers. Notable project ChanH. Park provided tax accounting solutions for clothing stores. The shop manager needed someone to manage the book internally. Park chan-hee spent a lot of time in the store. His response time is great. - Children's Clothing Store 139 140 141 142 143 Next Generation Company is a financial and accounting company founded in 2018 with fewer than 10 employees. Headquartered in Skopje, Macedonia, the service provides buoyan services and FAO services for small and medium-sized businesses working in industries such as finance and other services. Notable project next-generation companies have provided outsourced accounting solutions for reporting companies. The company supports some bookies, including managing QuickBooks accounts. The company is working well with the next generation of companies. They picked up all the projects quickly and easily. - Founder, Pre-Hoorni Company Customer Profit Issues Omnis Insanity and Business Solutions 144 145 Alpha Stakes Consulting is a management consulting firm based in Dubai, United Arab Emirates with offices in Ras Al Khaimah, United Arab Emirates. Founded in 2017, the company has a team of fewer than 10 people providing business consulting, tax preparation, financial and accounting outsourcing and financial accounting services to small and medium-sized businesses. A notable Project A management consulting firm has hired Alpha Equity Management Consulting to provide accounting and auditing services. Alpha Equity Management Consulting was tasked with organizing the company's accounting software (ZOHO books). They meet all expectations for participation. All reports were prepared in a timely manner, the quality is excellent, I do not need to explain something more than once. - Finance Director, Management Consulting Firm Former Client Shaburi Quintis Clockpart Deporter 146 147 148 Westside Tax is an accounting services company located in Los Angeles 2016. The company employs fewer than 10 teams and provides services such as financial accounting, tax and payroll arrangements, and insanity to small and medium-sized businesses. Notable project digital agencies needed too many complex financial reports to handle internal employees. Westside Tax provides customers with a CPA that ensures compliance and handles legal and tax issues. We also have an ongoing relationship to create custom financial reports. He [the founder of The Westside Tax] made it available to hire people remotely from other states and countries while we handled the tax, accounting and legal issues laid through that. He did a great job. Without him, our costs would be

team of about 200 team members and were founded in 1986. We provide business consulting, tax preparation and HR services. Notable Projects Perkins & Co provides insanity and tax preparation services for software development companies. They also make recommendations and provide expertise in filing taxes. Their work has made it available for businesses to have a second set of looking eyes through important tax and wealthy documents. They have tax expertise that no one in our company has really good. - Financial Manager, Software Development Company Ex-Customer Award Portland Business Journal: Oregon's Most Respected Company, Best of Accounting: Customer Satisfaction, Internal Public Accounting: Top 200 Companies, Best of Portland: Portland's Best Accountant 163 164 165 166 FEG Outsourcing Adatci is a management management company. El Salvador. Founded in 1990, it has fewer than five employees, which serves customers in a wide range of areas. Services include HR, payroll processing, and tax preparation. Notable project FEG Outsourcing Administrativo provided management outsourcing services to local pharmaceutical companies. The team handled all of the customer's payment, budget and financial issues. The operation meets expectations and the client They are very organized, professional and always present detailed and thorough reports. - Local pharmaceutical company 167 Swivel was founded in 2018 as a marketing and digital strategy company based in Singapore. It also provides business consulting, HR and voice services. They mainly work with mid-market businesses in the advertising, e-commerce and business services industries. Notable project swivels made Salesforce integration and created a new CRM for IT companies. The workflow was effective and the team was quickly provided. They created great software that made life easier for the sales team. - Business Development Manager, IT services company NetApp StarHub Boost e-Wallet GMI 168 MCVO Talent Outsourcing Services is a BPO offshore company based in Makati City, Philippines. The team of more than 100 employees serves Deerfield Ill., founded in 2017, primarily providing financial services to small and medium-sized business customers. Services include accounting, non-sounding BPO, PPC, and so on. Notable Project MCVO Talent Outsourcing Services provides photo editing services for photography companies. They edited photos for 232 events. It was very successful because the time it took was amazing. - Owner, Photography Business Former Customer TWA Photo Artist Wilson Sakis Photography Spinka Simply Studio 169 170 171 172 TecFin & Partners is a business consultant company based in Naucalpan, Mexico, with offices in Scottsdale, Arizona. Founded in 2018, the company has a team of fewer than 10 people providing financial and accounting outsourcing (FAO) to small and medium-sized enterprises in business consulting, financial accounting, other IT consulting and SI, non-sounding BPO/back office services, financial services, IT, manufacturing and other industries. Notable Project Financial Services companies are required by the Mexican Financial Authority (Comision Nacional Bancaria y de Balorios) to help fulfill compliance and obligations regarding money laundering and terrorist financing. I hired Partners. This agreement ensures that the Company satisfactorily meets its compliance and obligations, and Unlike before Partners boarded, fines and citations were avoided. TecFin & Partners are among our employees very well to pass on official rules and changes. - COO, Financial Services Company Endomedica S.A. de C.V. Medical Scope S.A. de C.V. Coresanet S.V. Coresanet S.V. Coresanet S.V. Coresanet S.V. Coresanet S.V. 173 174 Accounting and Financial Services Company based in Pittsburgh, Pittsburgh. A team of fewer than 250 provides financial accounting, tax preparation, accounting and business consulting services. Notable Project cistersons & Co. LLP provided tax preparation and financial planning services for the AI legal search platform. The team supports QuickBooks and general consulting. Their service is consistent and positive [The team] works hard, knows what they're talking about and is very responsive. - Founder and CEO, Ai Legal Search Platform Former Customer 175 176 Launched in 2016, URYA is a female-owned small business that handles global software development. A core team of 25 people provides web design, e-commerce development and business consulting in Lake Mary, Florida. Their clients are made up of small businesses. Notable projectS URYA has developed automotive purchasing applications for utility businesses, from design and coding to additional websites. Internal stakeholders applauded the solution to added value. The app adds a lot of value to our company, and it was useful to our customers. - PRODUCT MANAGER, UTILITY BUSINESS 177 BASED IN LUSAKA, ZAMBIA, DEVELOPMENT VENTURE ZAMBIA LIMITED IS A BUSINESS CONSULTING FIRM. Founded in 2017, the team consists of fewer than 10 employees providing consulting and tax preparation services. A notable project team was responsible for accounting and tax filing for technology sourcing and distribution companies. The team was flexible in the face of challenging situations and was able to adapt as standards and requirements were adjusted. The quality they provide is good, they didn't disappoint us. - General Manager, IT Solutions Company Former Customer Africa Limited Solar Point Limited Charmen ZAMBIA 178 179 Harald House is a studio based in Ghent, Belgium, and was founded in 2016. With no more than 10 members, they specialize in broadcast video, business consulting, and video production solutions for customers ranging from small and medium-sized enterprises to large enterprises across a variety of industries. Notable project Harold House has produced branding videos for video production companies. The company wants to produce high-quality video at a lower cost. The company's customers were happy with the product. Highly effective - Video production company former customer Coca-Cola Microsoft Santander 180 Infiniti-O is an outsourcing company based in Makati City, Philippines, along with other offices in the US, Australia and the UK. Founded in 2005, the team of approximately 375 people specializes in voice and non-voice BPO services and transcription for healthcare customers. Notable project Infiniti-O does medical claims for medical companies. The agency fits perfectly with the company and is happy with the investment. We have seen significant improvements in the speed and efficiency of our billers and coders. In most cases, workload capacity increases by 50%. - Healthcare Company 181 182 Line Accounting is an outsourced reporting and accounting agency located in Bangalore, India. Founded in 2013, the company has two to nine employees specializing in financial accounting, payroll processing and data entry for small businesses, particularly in the non-profit, healthcare and financial sectors. Services include corporate taxes, financial statements, banks, and more, and time sheet management. Notable project line accounting cleans the books of construction companies. They were convinced that the accounting records were accurate. They have impressed customers by going beyond delivering projects in a timely manner and ensuring high quality work. Our book is accurate because this company allowed us to handle it. The company goes above and beyond to get things done right on time. I am very happy with their work. I can't think of anything we can improve on right now. - Construction company Former Customer 183 Squar Milner is an accounting firm in Los Angeles with additional locations in Grand Cayman, Cayman Islands and several California cities including San Diego, Newport Beach and Encino. Founded in 1951, the company has more than 400 employees who serve clients primarily in the business services, education, media, arts, entertainment and music industries. Key services include financial accounting, accounting and tax preparation. Notable Project Squar Milner reviewed and prepared annual tax returns for the company to file internationally. Customers were impressed with their international tax experience. They have experience in preparing complex returns. They were able to go back to previous years of returns and determine which components the previous accountant did not consider. - Senior Counsel, Law Firm Award Accounting Today: Fastest Growing Companies (2018) 184 is a full-service accounting firm with offices in San Francisco and Greenbread, California, Jones, Schiller and Littman LLP. Since 1957, the team of 15+ teams has offered financial accounting, tax preparation and reporting services. Notable projects Jones, Schiller and Littman provided forensic accounting services to help facilitate the divorce. They were responsible for finding tax refunds and other documents. While some services lived up to expectations, unfortunately the company did not have all the services requested. It was very disappointing. - Private 185 OGScapital is a San Diego-based business plan writing company with more than 10 employees. Since its inception in 2016, we have provided business consulting and financial accounting solutions. They all work with small and medium market businesses. Notable project OGScapital provided consulting solutions for religious startups. Startups needed help developing their business plans. OGScapital has helped startups find investors and focus on their products. Very efficient service! Knowledgeable team! - Founder, Religious startup 186 iVALUEPLUS Services PVT LTD is a computer services company located in Gurgaon and Gurugram, India. The company was founded in 2019 and currently employs a team of 11 to 50 people specializing in IT management services, IT strategy and consulting. The main customer number consists of small and medium-sized enterprises in it. A notable Project A retail logistics business involved iVALUEPLUS Services PVT LTD. Supports back office and IT operations. Key responsibilities include compiling data for management reports, handling funding tasks, and developing Java/Oracle projects. Speeding up quickly, the team became a major extension of internal staff and allowed notable cost savings. It was a big financial decision for us to work with them. The best thing I can say is that we're going to grow together. - CIO, Retail Logistics Business 187 Nonagon Chartered Accountant is an accounting firm with two or more members and was founded in 2020. Headquartered in Belgrade, Serbia, they specialize in FAO services, tax preparation and business consulting for small and medium-sized enterprises in a variety of sectors. Notable Project Nonagon Chartered Accountants provided tax services for education funds. The fund had tax-related issues, and there were issues that needed to be addressed. The fund enjoyed working with Nonagon Chartered Accountants. Their timing and price were very appreciated. - Education Fund Former Client Lily Drogeria Mt Group ATOS IT Solutions 188 ProAms is an HR consulting and business process outsourcing company with two offices in Bangladesh. Founded in 2008, it provides midsize corporate HR services, business consulting, tax preparation services, payroll processing, outsourcing, and more with a team of more than 10 employees. Notable Project ProAms provided employee reinforcement to energy companies that needed additional support from the sales and marketing departments. Successful full-time resources provided on time and thoroughly, providing insight into local market trends. The resources they provide help them sell to a variety of customers. - Energy company former customer HSBC Citibank N.A. Nokia Solutions and Network Bangladesh 189 iSolve Technologies is an IT consulting and development company based in Chennai, India. Founded in 2004, the team of approximately 88 employees serves midmarket and enterprise-level customers, primarily in IT, finance and healthcare. We provide customized software development, managed IT services, and IT consulting. Notable project iSolve Technologies has created an employee-on-boarding platform for fintech startups. They provided customized solutions to facilitate the internal on-boarding process. This solution has helped customers hire more employees effectively. Whenever I need support, they immediately come to my office and fix the error. - Manager, fintech company former customer Tanco's Natural Ice Cream Neuberg Diagnostics Bergen Pipe Support 190 191 Wishup is a virtual executive assistant provider based in New York with offices in New Delhi, London and Amsterdam. Founded in 2015, Wishup's approximately 30-employee team specializes in BPO/back office services rather than voice, but offers a variety of features such as SEO, social media marketing and booting. Project Wishup created and managed digital content on gaming websites to strengthen its online presence. It also provides industry research to complement digital content. Customers praise their willingness to learn more about their industry. I'm very happy with their service, and I hope both will increase their workload and add additional reps soon. - Founder, gaming website 192 MySource Solutions was founded in 2017 by Kan. A BPO company based in Overland Park, a team of 30 people offers clients in the real estate sector. Services include voice service and lead generation. Notable project MySource solutions provided a lead generation for real estate companies. They took a 1-2 lead on the day to their best to help them to a draw. The team is very scalable. They hear the directions well and there is no problem if I do not like something. - Managing Partner, a real estate company 193 194 195 195 196 REDTEAM.PL is a software company based in Warsaw, Poland, founded in 2017. With fewer than 10 members, they specialize in cybersecurity, forensic services, and application testing solutions for customers in healthcare, financial services, and IT solutions. A notable project REDTEAM.PL cybersecurity solutions to major hospitality companies. REDTEAM.PL tests to assess the company's resilience to cyberattacks. The test was considered effective by the company. Communication was very efficient and effective, and we had ongoing discussions about the topics we needed. - IT Security and Risk Manager, Major Hospital Company Former In information technology PKO Ubezpieczenia European Rental Fund 197 198 MoneySenCe Accounting is a freelance accounting firm based in Brampton, Canada and was founded in 1999. They offer tax preparation solutions to a wide range of customers. Notable project MoneySense accounting prepared the development company's taxes. The company needed a quick solution to submit GST/HST returns. MoneySense accounting is delivered on time. They can provide specific details and help you quickly with any problem. - CTO, a development company founded on 199 200 2017, NSKT Global is a business, data and SI consulting company based in Dubai. There are also accounting and ERP consulting services. Notable project NSKT Global provided business consulting and compliance services to market research firms. As the team met all expectations, customers were happy with their work. Their work is really good. - Market research company, market research company ex-customer statisfy Abu Dhabi port port

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